

# Strategic Plan

So we've got a plan. What now?

Please sit  
with the  
others from  
your  
centre!



# From plan to reality

Two ways that the plan becomes reality:

- National Association work
- Local Centre work

By the end of this presentation, you'll have specific ideas for your centre strategic plan.

# National association work

- Board level plans – policies, annual targets
- Management level plans – strategies, work plans
- National Office projects and budgets
- Planning and monitoring targets
- Sharing successes, resources, information

# Local centre work

## **These things will look different in the future:**

- Centre strategic plans
- Budgeting, planning projects
- Employment decisions, performance agreements
- Sharing what works (and doesn't!) with other centres
- Partnerships with learners, volunteers, local funders, other providers, other advocates

# RA1: Learners

- Capitalizes on a point of difference, our relationship with our learners
- Using innovation pilot results: building systems
- Using learner input into every major decision
- Ensuring our services build independence, meet learner goals, increase participation
- Learners and their communities delivering services, in management and governance

# RA 1: Learners

- What new or different things will your centre do to make goals 1.1, 1.2 and 1.3 a reality?

# RA2: Activities

We cannot serve all learners, but need to have a clear responsibilities and consistent delivery

What we do is based on choices, not history

- Research and advocacy (2.1)
- Policy (2.2)
- Involving/educating the broader community (2.3)
- New programmes (2.4)

# RA2: Activities

- What new or different things will your centre do to make goals 2.1, 2.2, 2.3 and 2.4 a reality?

# RA3: Organisation

Drawing on skills and expertise in management and governance to make excellent decisions

- People see themselves as managers and governors, and use these approaches / skills
- IT strategy, PD strategy
- Looking at structures: Auckland, Small centres
- Partnering with other organisations

# RA3: Organisation

- What new or different things will your centre do to make goals 3.1, 3.2, 3.3 and 3.4 a reality?

# RA4: Income

Income by design, not by default

- Knowing where our money comes from
- Identifying some fund sources that give balance such as donors, past learners, business income
- Going for new sources, changing current habits

# RA4: Income

- What new or different things will your centre do to make goals 4.1 and 4.2 a reality?



Thank you.